

Business Transactions
Loudoun County, Virginia
Summary 2004 Activity

Status*	Company	Net New Jobs	New Square Footage	Business Park or General Location	City	Website	Product/Service
E	America Online	n/a	154,000	Loudoun Gateway	Dulles	www.corp.aol.com/	Online service provider
E-A	Aneco	45	5,500	Northpointe Industrial Park	Sterling	www.anecoinc.com	New construction electrical contractors
N-A	ezStorage	n/a	137,456	Old Ox Road	Sterling	www.ezstorage.com	Self-storage unit
	GeoConcepts						
E	Engineering	13	7,200	University Center	Ashburn	www.geoconcepts-eng.com	Geotechnical engineering & environmental consulting
N	GSA	n/a	80,000	Sterling Park Business Center	Sterling	www.gsa.gov	Not disclosed
N-A	Handyman Concrete	20	n/a	Route 50	Sterling	www.handymanconcrete.com	Leading provider of small quantity self-mix concrete
N-A	Harris Teeter	n/a	48,750	Ashbrook Commons	Ashburn	www.harristeeter.com	Grocery store
N	iCode	55	14,601	Loudoun Tech Center	Dulles	www.icode.com	Business operations management software
N-A	Intelligent Decisions	122	80,000	Beaumeade Corporate Center	Ashburn	www.intelligent.net	Custom information technology services
	Inter-American						
N-A	Development Bank	n/a	70,000	Beaumeade Corporate Center	Ashburn	www.iadb.org	Development bank
N	IS3	35	5,189	Loudoun Gateway	Sterling	www.infois3.com	Communications infrastructure design/implementation
N-A	MC Dean	200	53,517	Dulles North Corporate Park	Sterling	www.mcdean.com	Power, electronic, and communications systems
N	MoleculA	15	3,000	North Dulles Business Center	Sterling	www.molecula.com	RNAi and antisense oligonucleotides provider
E	N.E.T.	75	40,000	Loudoun Tech Center	Sterling	www.net.com	Network equipment and solutions provider
N	Naturalphone.com	30	4,000	Loudoun Tech Center	Sterling	www.naturalphone.com	Advanced phone and voicemail services
N	Neka Marble & Granite	30	43,000	Mercure Business Park	Sterling	www.nekainc.com	Residential and commercial stone sales & installation
							Service creation platforms for broadband, IP telephony, and multiservice networks
N-A	Net.com	80	39,349	Loudoun Tech Center	Sterling	www.net.com	
	Original Steakhouse &						
N	Sports Theatre	n/a	7,600	Broadlands	Ashburn	none	Sports-themed restaurant and bar
N-A	Paul & Partners	19	5,800	Dulles Trade Center	Ashburn	none	Direct mail marketing services
E-A	SAIC	112	n/a	n/a	n/a	www.saic.com	Systems engineering and integration, IT, and e-solutions
E-A	SPS Technologies	n/a	2,000	Aviation Drive	Dulles	www.spstech.com	Specialty fasteners, assemblies and precision components
N	Store to Door	10	65,000	Beaumeade Corporate Center	Ashburn	www.storetodoor.com	Mobile storage units
N-A	Techman Head	n/a	8,000	Beaumeade Corporate Center	Ashburn	www.techmanhead.com	Aircraft ground maintenance and support
N	The Allen Corporation	24	8,126	Sterling Park Business Center	Sterling	www.allencorporation.com	Network and information technology services
N-A	The Discovery Channel	100	54,400	Terminal Drive	Sterling	www.discovery.com	Communications center
	The Medical Spa at						
N	Lansdowne	n/a	16,000	Beaumeade Corporate Center	Ashburn	www.novamedspa.com	Complete spa services
E-A	United Airlines	n/a	n/a	Dulles Airport	Dulles	www.ual.com	\$22 million new passenger terminal and waiting area

N	U.S. Investigations Services	n/a	2,100	Northpointe Industrial Park	Dulles	www.usis.com/professionalservices	Investigation services
N	Vargis LLC	20	4,780	TransDulles Center	Sterling	www.vargis.com	Digital mapping and GIS services
N	Velocity Sports Performance	10	15,400	Dulles North Industrial Park	Dulles	www.velocitysp.com	Advanced sports training
TOTAL		1015	974,768				

Source: Loudoun County Department of Economic Development. Last update 12-04.

Note: Not an all inclusive list. Includes transactions that the Department is aware of.

N = New Business Location

N-A = New Business (Announcement)

E = Business Expansion

n/a = not available